



Veeam Powered Data Resiliency Solutions

Always Protected. Always Recoverable.



As a **multi-platform Veeam partner**, we help organizations **achieve robust data resiliency** by focusing on data protection, recovery, mobility, security, and **seamless management**.

Our expertise ensures your customers unlock the full capabilities of Veeam's solutions, enabling them to optimize their data protection strategies with industry-leading flexibility, expertise, and scalability. Whether the focus is on local backups, cloud environments, SaaS applications or hybrid architectures, we deliver tailored solutions that meet the highest standards of Veeam's 5 Pillars for Data Resiliency and ease of use.

Opti9 Technologies leverages our deep expertise in data resiliency across all major cloud platforms



As a **Microsoft Gold CSP** and **AWS Premier Tier Partner**, we deliver Veeam-powered solutions that ensure seamless integration, scalability, and robust protection in multi-cloud environments.



Our broad cloud expertise makes us a great fit to deploy **Veeam Powered Resiliency** solutions, we provide **tailored solutions** to meet their unique needs and drive exceptional outcomes.



By partnering with Opti9, you can provide your customers with **confidence** of working with a **trusted Veeam expert** dedicated to addressing their unique needs.

Credentialed Professionals

Veeam Vanguard, Veeam Certified Engineers, Veeam Certified Architects, Veeam Accredited Service Provider, VMware vExperts, VMware Certified Associate-Data Virtualization, Microsoft Certified System Engineer, Microsoft Certified System Administrator, Microsoft Certified Solutions Associate, Microsoft Certified Technology Specialist, Microsoft Certified Professional.





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Better Together

Let's Win Together



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Veeam Vanguards



12

VCE Certified Engineers



4

Veeam Certified VMCA's

Expand Your Reach

- Leverage our vast Veeam customer base to generate new opportunities. We have extensive experience working with mid-sized enterprise organizations, providing a strong foundation for co-selling motions.
- Leverage our SDRaaS to aid in your penetration of new and existing accounts.

Ensure Comprehensive

- We enhance your customers Veeam experience by offering complementary solutions like Veeam for AWS, Azure, and Hybrid Cloud Approaches, Disaster Recovery-as-a-Service (DRaaS), Veeam Professional Services (VASP), and fully managed Veeam environments. Additionally, we educate customers on Veeam's Five Pillars of Data Resiliency, ensuring they adopt a comprehensive and effective data protection strategy.

Simplified Collaboration

- Our team makes partnering easy. We are committed exclusively to Veeam and offer no other competitive backup platforms.
- With flexible terms and processes, Veeam reseller, Veeam VCSP, and VASP Capabilities, we work alongside Veeam sales professionals to simplify introductions, qualify opportunities, and drive deal success.

Value Added Benefits of Partnering with Opti9



Meeting Facilitation

We'll arrange strategic meetings with our established customer base to uncover deeper opportunities for Veeam solutions and foster joint go-to-market initiatives.



Customer Confidence

Partnering with us ensures your customers have access to the latest innovations and best practices in Veeam's portfolio, helping to increase adoption.



Revenue Growth

We achieve 80% YoY growth with Veeam resellers by enhancing their install base through end-to-end data protection and recovery solutions tailored to customer needs.

Ready to collaborate? Contact the Opti9 Sales Team at sales@opti9tech.com to explore how Opti9 can help you unlock new opportunities and expand your customer relationships.



866-932-2471 sales@opti9tech.com