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Date: Jan 20, 2026

Opti9 Named North America's Managed Service Provider of the Year in the 2025 Wasabi Technologies Partner Network Awards

Innovative vendors awarded for outstanding growth, delivering value and best-in-class cloud solutions

GARDEN CITY, NY, USA - Opti9 today announced it has been selected as North America's Managed Service Provider of the Year in the 2025 Wasabi Partner Network Awards. These awards recognize Wasabi partners that are dedicated to providing cutting edge cloud technology services to their end users.

The Managed Service Partner of the Year Award recognizes great achievement by a Managed Service Provider with large year over year revenue growth, services capabilities, and overall partnership with Wasabi in North America.

Wasabi is a leading cloud storage provider with innovative solutions that securely and affordably protect data at every stage of its lifecycle. From archive to AI, Wasabi and its partners like Opti9 help businesses get the most out of their data with high performance cloud storage. By offering Wasabi, partners can deliver cost-effective, secure storage solutions tailored to their clients' evolving needs while positioning themselves for long-term growth and success in a data-driven world.



“Organizations across the globe rely on the trusted advice and strategic insights from their technology and channel partners to help them innovate, drive their business forward and grow their organization,” said Jon Howes, Senior Vice President of Global Sales, Wasabi Technologies.

“Our partners like Opti9 are critical to the success of not only to Wasabi, but to the advancement of the customers they serve. We’re proud to have a network of world-class partners cross VARs, MSPs, resellers and technology providers who stay ahead of the changing cloud landscape to support the newest innovations and help their customers be successful implementing the latest and best technologies.”

Wasabi offers partners the ability to integrate cloud storage into their solutions for their customers including their flagship Hot Cloud Storage, delivering versatile, cost-predictable storage with no fees for egress or API requests as well as recent security and AI innovations including Wasabi AiR, hot cloud storage with AI-powered metadata tagging, Wasabi Fire, an NVMe storage class purpose-built for compute-intensive AI and ML training, and Covert Copy, a patent pending, advanced ransomware-resistant storage solution that ensures critical data remains invisible and untouchable, even in the event of a cyberattack.

About Opti9

Opti9 is a nationally recognized leader in technology consulting, drives digital transformation with services spanning data storage, DevOps, backup and recovery, and compliance-driven migration. Our business-first approach, backed by hybrid cloud certified specialists, supports businesses in achieving desired outcomes through innovative solutions. Opti9 has positioned itself as a trusted customer-centric provider. We architect and deliver secure, efficient cloud solutions, enabling businesses to harness the full benefits of the cloud. Opti9 is headquartered in North America, with data centers around the world. Right Workload. Right Cloud. Right Time.

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